



## PRESS RELEASE

Date: 31 May 2007

### **Arqiva and Intelsat distribute French programming across the Caribbean**

Arqiva and Intelsat have signed a multi-year renewal and expansion contract to distribute content to the French territories of the Caribbean. Under the terms of the new contract, Arqiva will provide uplink services and space capacity on Intelsat satellite IS-903 at 325.5°E , enabling direct-to-home (DTH) operator Media Overseas – a wholly owned subsidiary of the CANAL+ France Group – to increase its programme offering for its Caribbean viewers via its subsidiary CANALSAT CARAIBES.

Intelsat has adjusted its satellites to re-point the beams and provide dedicated streams to give optimal support to its customers. “We are pleased to be able to help Media Overseas increase its regional broadcasting offering,” said Stephen Spengler, Intelsat’s Senior Vice President, Europe, Middle East, Africa and Asia-Pacific Sales. “Intelsat prides itself on being able to adjust its fleet in order to work with its customers to support their growth and performance requirements.”

“We needed a supplier that could match the scope of our wider distribution services for Media Overseas,” added Denis Chambon, General Manager of Arqiva France. “This new deal offers us greater capacity on IS-903, increasing the number of channels we uplink for distribution to the French West Indies. With Intelsat’s wider coverage and Media Overseas’ distribution services, we are delighted to play a part in improving the range of programming across the Caribbean.”

“This expansion in capacity will help us to improve our programming capabilities and therefore increase our customer base. Moreover this should significantly improve the quality of service delivered to our customers and result in higher overall satisfaction levels,” said Dominique Fagot, Media Overseas’ Chairman and CEO.

Through its flexible satellite network, Intelsat delivers more than 500 DTH television and audio channels via 27 DTH platforms worldwide.

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### About Arqiva

Arqiva operates at the heart of the broadcast and mobile communications industry and is at the forefront of network solutions and services in an increasingly digital world. The company provides much of the infrastructure behind television, radio and wireless communications in the UK and has a growing presence in Ireland, mainland Europe and the USA.

For broadcasters, media companies and corporate enterprises Arqiva has end-to-end capability ranging from outside broadcasts, satellite newsgathering, studios, playout, satellite distribution and terrestrial transmission, the latter including digital switch over and mobile TV development.

In the communications sector the company supports cellular, wireless broadband, video, voice and data solutions for the mobile phone, public safety, public sector, public space and transport markets.

Arqiva has its headquarters in Hampshire, with other major UK offices in London, Buckinghamshire and Yorkshire. It now has seven international satellite teleports, 60 manned bases, and over 2300 shared radio sites throughout the UK and Ireland including masts, towers and rooftops from under 30 to over 300 metres tall.

The company is owned by a consortium of investors led by Macquarie Communications Infrastructure Group and has five operating divisions: Terrestrial Media Solutions, Satellite Media Solutions, Mobile Media Solutions, Wireless Solutions and Public Safety.

Major customers include ITV, Channel 4, Five, the BBC, BSkyB, Classic FM, the five UK mobile operators, the RNLI and the Metropolitan Police.

[www.arqiva.com](http://www.arqiva.com)

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### About Intelsat

Intelsat is the leading provider of fixed satellite services (FSS) worldwide and is the leading provider of these services to each of the media, network services and government customer sectors, enabling people and businesses everywhere constant access to information and entertainment. Intelsat offers customers a greater business potential by providing them access to unrivalled resources with ease of business and peace of mind. Our services are utilized by an extensive customer base, including some of the world's leading media and communications companies, multinational corporations, Internet service providers and government/military organizations. Real-time, constant communication with people anywhere in the world is closer, by far.

**Intelsat Safe Harbor Statement:** Some of the statements in this news release constitute "forward-looking statements" that do not directly or exclusively relate to historical facts. The forward-looking statements made in this release reflect Intelsat's intentions, plans, expectations, assumptions and beliefs about future events and are subject to risks, including known and unknown risks. Detailed information about some of the known risks is included in Intelsat's annual report on Form 10-K for the year ended December 31, 2006 filed with the U.S. Securities and Exchange Commission. Because actual results could differ materially from Intelsat's intentions, plans, expectations, assumptions and beliefs about the future, you are urged to view all forward-looking statements contained in this news release with caution. Intelsat does not undertake any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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**About Media Overseas**

Media Overseas is the leading provider of French speaking pay television services in French overseas territories – Caribbean, Indian Ocean, South Pacific - and in Africa. A fully owned subsidiary of Canal+ France, it brings premium channels as well as bouquets of thematic channels and services through direct-to-home satellite to more than 700,000 homes. Media Overseas is also in charge of international development for Canal+ Group. Its know-how in terms of broadcasting, adaptation of television offerings to local tastes, optimization of marketing schemes and partnerships with local shareholders is rather unique in the industry, and has proven successful in all its ventures.