



## PRESS RELEASE

Date: 2 April 2007

### **Arqiva completes acquisition of BT's satellite broadcast business**

- **£25 million cash deal completed**
- **Arqiva acquires operations in the UK, France, Italy, Holland and the USA**
- **Creates one of the largest global satellite and media solutions businesses**

Arqiva's acquisition of BT's satellite broadcast services business was successfully completed at the end of March. The £25 million cash deal includes long-term customer contracts, operations and personnel located in the USA, France, Italy and Holland, as well as the UK.

The acquisition provides significant infrastructure to extend Arqiva's operations, including teleports in the UK, Paris, Washington DC and Los Angeles, adding breadth of service, flexibility and long-term security for customers.

Nick Thompson, managing director of Arqiva's Satellite Media Solutions division, said: "This acquisition extends our physical presence across mainland Europe and into the USA, an important next step for Arqiva. It gives us a significantly increased product portfolio to offer our customers, improving our satellite reach and the ability to serve our customers personally on a near world-wide basis. The acquisition combines two organisations recognised as market leaders and creates one of the largest global satellite and media solutions businesses. Our short term focus is to ensure that the integration process goes smoothly and that we ensure our customers are well informed of progress".

Barry Bonnett, CEO of BT Media & Broadcast, added: "We're delighted to have reached this agreement with Arqiva and believe it's an excellent outcome for customers and staff alike. This is core business for Arqiva and they have previously demonstrated successful integration capabilities. A feature of the deal is that Arqiva will become a preferred partner to BT in providing satellite broadcast services to integrate into BT's media solutions for our customers. We expect a smooth transition with no disruption for customers and excellent prospects for all our staff transferring."

-Ends-

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**More on Arqiva**

Arqiva operates at the heart of the broadcast and mobile communications industry and is at the forefront of network solutions and services in an increasingly digital world. The company provides much of the infrastructure behind television, radio and wireless communications in the UK and has a growing presence in Ireland, mainland Europe and the USA.

For broadcasters, media companies and corporate enterprises Arqiva has end-to-end capability ranging from outside broadcasts, satellite newsgathering, studios, playout, satellite distribution and terrestrial transmission, the latter including digital switch over and mobile TV development.

In the communications sector the company supports cellular, wireless broadband, video, voice and data solutions for the mobile phone, public safety, public sector, public space and transport markets.

Arqiva has its headquarters in Hampshire, with other major UK offices in London, Buckinghamshire and Yorkshire. It now has seven international satellite teleports, 60 manned bases, and over 2300 shared radio sites throughout the UK and Ireland including masts, towers and rooftops from under 30 to over 300 metres tall.

The company is owned by a consortium of investors led by Macquarie Communications Infrastructure Group and has five operating divisions: Terrestrial Media Solutions, Satellite Media Solutions, Mobile Media Solutions, Wireless Solutions and Public Safety.

Major customers include ITV, Channel 4, Five, the BBC, BSkyB, Classic FM, the five UK mobile operators, the RNLI and the Metropolitan Police.

**[www.arqiva.com](http://www.arqiva.com)**

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