



## PRESS RELEASE

5 June 2006

### **Arqiva secures deal with Cambridgeshire Constabulary to upgrade communications network**

- **Five year deal worth up to £2.6 million to increase network speed and capacity for all voice and data communications**
- **Arqiva to provide fully managed wide area network incorporating fibre and microwave technologies**
- **Latest phase in longstanding working relationship between Arqiva and Cambridgeshire Constabulary**

Arqiva today announced that it has secured a multi-million pound deal to provide the Cambridgeshire Constabulary with a new Wide Area Network (WAN) to connect 19 premises across the county. The deal, worth up to £2.6 million over 5 years, will see Arqiva facilitate most of the Force's voice and data communications via a network of combined fibre and microwave technologies, which will provide up to 30 times the capacity and data transmission speeds available from the current network.

This deal is the latest development in a long-standing relationship between Arqiva and the Cambridgeshire Constabulary, which has seen Arqiva providing the fully managed microwave network currently in use, as well as providing managed services within the Airwave environment. In order to keep costs to a minimum, whilst providing the increased speeds and capacity required, Arqiva will develop the new combined network on the existing infrastructure of the microwave system it has supplied since 1998. The new system is expected to increase the core data capacity from 34 Mbit/sec to 1 Gbit/sec, resulting in a network that will meet all the Force's current and anticipated bandwidth requirements. This extra capacity allows them to increase the efficiency of their key data applications, thus helping to meet the challenges of modern policing.

Jon Lane, Head of Networks for Cambridgeshire Constabulary commented, "We have long been assured of Arqiva's experience in the telecoms market and its ability to offer a fully

5 June 2006

**Arqiva secures deal with Cambridgeshire police to upgrade communications network**

managed service as the providers of our present communications network. Quick and reliable communications are essential to our operations, and we favour a solution that doesn't involve completely rebuilding our existing network and which keeps costs as low as possible – Arqiva's solution delivers both of these key factors. With this new deal, we have every confidence in Arqiva's ability to provide us with a far-reaching and effective solution to adapt to our changing communications needs."

Peter Harris, Telecoms Product Manager at Arqiva added, "Our relationship with Cambridgeshire Constabulary has given us a detailed understanding of its needs, and combined with our experience in this area, the choice of a combined fibre and microwave network was the logical option. We envisage a successful extension of our partnership and the provision of a solution to meet the Force's current and future IT requirements."

- Ends -

**More on Arqiva**

Arqiva has a 50-year history in transmission and has helped pioneer the technologies of the digital age. The company has five operating divisions:

- **Public Safety** – provides frontline communications for the UK and Ireland emergency services, government agencies and commercial organisations including design and installation, system maintenance and fully managed services for mobile radio, telecommunications and mobile data solutions.
- **Wireless Solutions** – provides market-leading, multi-operator infrastructure systems and services to wireless telecoms, transport and interior public space businesses. This is done through a portfolio of over 2400 towers, masts and managed sites, plus InBuilding (indoor coverage) and CityCell (urban coverage) products
- **Terrestrial Media Solutions** – provides national transmission for UK commercial television including ITV, Channel 4, Five and associated digital multiplexes, playing a leading role in the run-up to digital switchover. Transmission services also provided to vast majority of UK independent radio stations, both analogue and digital.
- **Satellite Media Solutions** – provides high quality and flexible solutions to a diverse range of international customers. Includes permanent and occasional broadcast services as well as IP, voice, data and digital media networks. Operational bases in London, Gerrards Cross, Winchester, Feltham and Bedford.
- **Mobile Media Solutions** – new division dedicated to the delivery of content to handheld devices. Recent technology developments open up new service concepts and revenue streams for broadcasters, content providers and mobile operators alike. Arqiva is platform-neutral and has mounted pioneering technical and commercial trials with partners such as Microsoft, O2 and Nokia.

[www.arqiva.com](http://www.arqiva.com)

**For more information contact:**

Emma Hutchinson/Harriet Otoo  
Nelson Bostock Communications  
Tel: +44 (0)20 7229 4400  
Fax: +44 (0)20 7792 7411  
email: [emma.hutchinson@nelsonbostock.com](mailto:emma.hutchinson@nelsonbostock.com)

Bruce Randall, Arqiva, Winchester  
Tel: +44 (0)1962 822434  
Fax: +44 (0)1962 822374  
email: [bruce.randall@arqiva.com](mailto:bruce.randall@arqiva.com)  
[www.arqiva.com](http://www.arqiva.com)